Rochelle Fire Department  
Rochelle, IL

Gentlemen:

We hereby propose to furnish, after your acceptance, approval, and proper execution of the accompanying contract, the fire apparatus as follows:

One (1) Alexis RIV Pumper

As per specifications attached herewith.

TOTAL APPARATUS.........................$640,301.00 *

* Does not include any applicable taxes. Any local or state tax, if applicable, must be added to the above price.

Shipment of completed apparatus shall be made within 330 calendar days after our approval of properly signed contract, subject to causes beyond our control.  **A late penalty of $ 100.00 per day will be assessed for each calendar day beyond the contracted delivery date.** This proposal is made subject to your acceptance within thirty (30) days from date of same. If acceptance is delayed beyond that period, we will, upon request, advise you of any increase in said amount which may be occasioned by causes beyond our control.

Respectfully submitted,

ALEXIS FIRE EQUIPMENT COMPANY

By:

[Signature]

Frank Ottenheime, Factory Authorized Sales Representative

"QUALITY HAS NO SUBSTITUTE"

Rochelle-1003

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11/27/19
PAYMENT TERMS

OPTION 1

The chassis payment shall be made within ten (10) days of invoicing.

The balance of the contract plus any contract alterations shall be payable upon the delivery of the finished unit.

Upon payment, the Alexis Fire Equipment Company shall furnish the purchaser a "Statement of Origin" or the necessary validated documents required for title application.

OPTION 2

An upfront payment of $550,000 shall be made at contract signing. The department shall deduct a discount of $12,470.00 from the total price.

The balance of the contract plus any contract alterations shall be payable upon the delivery of the finished unit.

Upon payment, the Alexis Fire Equipment Company shall furnish the purchaser a "Statement of Origin" or the necessary validated documents required for title application.

*Additional payment terms available upon request.*
Rochelle Fire Department
Rochelle, IL

Gentlemen:

We hereby propose to furnish, after your acceptance, approval, and proper execution of the accompanying contract, the fire apparatus as follows:

One (1) Alexis RIV Pumper

As per specifications attached herewith.

TOTAL APPARATUS..........................$ 598,404.00*

* Does not include any applicable taxes. Any local or state tax, if applicable, must be added to the above price.

Shipment of completed apparatus shall be made within 330 calendar days after our approval of properly signed contract, subject to causes beyond our control. A late penalty of $100.00 per day will be assessed for each calendar day beyond the contracted delivery date. This proposal is made subject to your acceptance within thirty (30) days from date of same. If acceptance is delayed beyond that period, we will, upon request, advise you of any increase in said amount which may be occasioned by causes beyond our control.

Respectfully submitted,

ALEXIS FIRE EQUIPMENT COMPANY

By: ____________________________

Frank Ottenheim. Factory Authorized Sales Representative

"QUALITY HAS NO SUBSTITUTE"

Rochelle RIV-0006  11/27/19

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PAYMENT TERMS

OPTION 1

The chassis payment shall be made within ten (10) days of invoicing.

The balance of the contract plus any contract alterations shall be payable upon the delivery of the finished unit.

Upon payment, the Alexis Fire Equipment Company shall furnish the purchaser a "Statement of Origin" or the necessary validated documents required for title application.

OPTION 2

An upfront payment of $550,000 shall be made at contract signing. The department shall deduct a discount of $6,875.00 from the total price.

The balance of the contract plus any contract alterations shall be payable upon the delivery of the finished unit.

Upon payment, the Alexis Fire Equipment Company shall furnish the purchaser a "Statement of Origin" or the necessary validated documents required for title application.

Additional payment terms available upon request.
PROPOSAL
TO FURNISH FIRE APPARATUS

TO: Rochelle Fire Department
401 5th Ave
Rochelle, IL 61068

DATE: December 2, 2019

DEALER:

Toyne, Inc. hereby proposes to manufacture and furnish you, subject to your acceptance of this proposal and the proper signing and execution of the attached contract or purchase order, by the parties thereto, the apparatus and equipment herein described and for the following prices listed below. In the event the uses his own purchase order or its own contract pages in lieu of signing the attached contract, it shall be understood by all parties that all terms and conditions of the attached contract and addendum(s) shall take precedence over any and all other documents.

One (1) Toyne Custom Engine 1,250 GPM pump, 500-gallon tank on a Spartan chassis, for the sum of:

Five hundred eighty-three thousand, eight hundred sixty-three dollars and four cents
$583,863.04

** Cost includes 100% performance bond **
*** See next page for discount options ***

No federal, state or local taxes are included.

Delivery shall commence within 345 calendar days

All apparatus and equipment shall be manufactured in accordance with the attached specifications with the same specifications becoming a part of the contract. Delivery shall be made within the time specified below after receipt and acceptance by TOYNE, INC. of the properly signed and executed contract and addendum(s). The delivery time indicated is based on the best delivery knowledge available at this time. Delivery shall be contingent upon delays or failure to deliver from our suppliers, delays caused by, or resulting from labor problems, chassis shortages, strikes, fire, flood, accidents or other acts of God, or any other circumstances which are beyond the control of this corporation.

TERMS OF PAYMENT: All apparatus shall be paid NET UPON DELIVERY AND ACCEPTANCE. In the event equipment shortages occur, the PURCHASER is to pay full purchase price less a 5% retainage for such shortage. Any amount deducted is then payable upon receipt and acceptance of such shortages.

All prices or quotations are subject to change or withdrawal unless purchase agreement is signed and received by Toyne, Inc no later than December 20, 2019.

BY: [Signature]

Authorized Sales Representative, Toyne, Inc.
DISCOUNT OPTIONS

- Pre-Pay $550,000.00 within 14 days of signing purchases agreement:
  o Discount $13,214.72
  o Total cost: $570,648.32

- Pre-Pay $450,000.00 within 14 days of signing purchases agreement:
  o Discount $11,488.69
  o Total Cost: $527,374.35

- Pre-Pay $350,000.00 within 14 days of signing purchases agreement:
  o Discount $9,762.66
  o Total cost $574,100.38

- Remove 100% performance bond:
  o Delete $5,780.82 from any of the above discounts or the original cost if no pre-payment options are selected.